

BOSTON AGENT MAGAZINE

By Kellie Speed
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DEVELOPER OF THE YEAR: COTTONWOOD MANAGEMENT



Cottonwood Management is a privately-held real estate investment management firm with robust in-house development capabilities. Building on its entrepreneurial, private equity roots, Cottonwood combines structured finance expertise with operational knowhow to unlock the full value of real estate opportunities. Cottonwood specializes in large-scale development projects ranging from project sponsorship to equity and debt investments.

Headquartered in Los Angeles with offices in Boston and New York City, the company has over \$2 billion of assets under management. The firm's portfolio spans nationwide with key focuses on gateway cities including Seattle, San Francisco, San Jose, Los Angeles, Las Vegas, Phoenix, Houston, New York and Boston.

"We are honored to be named Developer of the Year by Boston Agent Magazine," said Alex Shing, Chairman and CEO of Cottonwood Management. "Many of our executives are MIT alumni with strong roots in Boston, and we are thrilled to deliver our first East Coast development with Echelon Seaport. The Seaport District continues to be one of the most valuable square miles in the country and we look forward to creating a long-lasting community in the heart of this neighborhood."